Advertising Drugs: Recommended Articles and Websites

Links to "In The News" articles/websites

2020

What you should know about direct-to-consumer ads

2018

Study Finds DTC TV Ads Unreliable, Potentially Misleading

2013

Many TV Drug Ads Feature Misleading Claims
TV drug ads: Is what you see what you get?

2012

When Prescription Drugs Go OTC, Ads Talk Less of Harms: Study
Drug Ads Often Gloss Over Side Effects, Enlist Doctor
Endorsements

2010

Pharma Online Spending to Hit One Billion

FDA Deputizes Doctors to Police 'Bad' Rx Drug Ads

FDA urges docs to report misleading drug ads

Big Phama pushes into social media

Ten Misleading Drug Ads

<u>Professors Assert That Benefits of DTC Drug Ads Outweigh</u> Criticisms

<u>Physicians Say No to DTC Ads for Meds that Treat Mental</u>
Disorders

Feds prod drugmakers to cut distractions in ads

Drug ads take more serious tone

<u>Less Sex, Rock-n-Roll as Drugmakers React to FDA TV Ad Scrutiny</u>

Side Effects Include Denial

2009

Drug industry presses FDA to allow more online ads
Bayer sued over cancer ad claims
Pfizer to pay record \$2.3B penalty for drug promos
US warns of TV drug ads' distracting music, images
14 Drug Makers Told to Stop Using Some Internet Ads
User-friendly drug-facts boxes put to the test
Effectiveness of Drug Ads Questioned by Study

2008

Drug Makers, Facing Critics, Will Stop Some Ads
Pfizer resuming ads for Lipitor after controversy
Drug Ads: Big Waste Of Money?
Expensive ads sell few prescription drugs: study

Pharma Oversold?

<u>Drug Ads Losing Recall Effectiveness Among Consumers</u>

<u>Pushing Prescriptions</u>: Center for Public Integrity Study

<u>Congress Reconsiders Curbs on DTC Ads</u>

<u>Merck agrees to pre-approval of TV ads in Vioxx settlement</u> <u>Do Consumers Understand Drug Ads?</u> (TIME magazine)

Opposing view: Ads benefit patients

<u>Our view on pharma ads: Can you believe what you see on TV?</u>
Ask your doctor

TV drug ads may have to zoom in on side effects

The Truth Behind Drug Ads

Drug companies defend TV ads critics call misleading

Analyzing the side effects of drug ads

As drug ads surge, more get Rx's filled

<u>Drug Pitchmen: Actor, Doctor or Pfizer's Option</u>

<u>Pfizer Yanks Lipitor Ad</u> featuring Jarvik

TV ads oversell drugs, skimp on risks

Prescription drug ads shouldn't target consumers

Schering, Merck halt TV ads for two drugs

<u>Drug Makers Yank Vytorin TV Ads</u>

More reason to curb drug ads

<u>Drug Ads Raise Legislators' Blood Pressure</u>

<u>Study finds most TV prescription drug ads minimize risk</u>

<u>information (PR)</u>

2007

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FDA to study images' impact in drug ads Los Angeles Times Series Examines Pharmaceutical Industry Drug Ads After a Decade: Are Direct to Consumer Messages Still a Good Idea? Ads for new drugs spark fight Senate Moves Closer to Giving FDA Power to Ban Drug Ads Bill could block some ads for new drugs Whatever's wrong, there's a drug for you, or so TV ads say Celebrex Commercial, Long and Unconventional, Draws Criticism TV drug ads lull a tired nation to buy Don't be taken by drug ads (Consumer Reports) Rozerem Ads Violated Rules, FDA Says Drug Gets a Cameo in a Film Backed by Its Maker Pharmaceutical Patient Education Shifts Emphasis From Ads Drug Ads May Skew Health Care in Unhealthy Ways Whatever's wrong, there's a drug for you, or so TV ads say Direct-to-consumer drug ads rarely mention condition risks The Truth about the Drug Ads Pharma Advertisers Decry Misleading Study Study: TV Ads Overstate Benefits of Medication (NPR) DTC ads play on (patients) emotions Showdown Looms in Congress Over Drug Advertising on TV Rx for drug ads

2006 - 2001

FDA Could Require New Fees for DTC Ad Approval
FDA needs to watch drugs ads more closely: report
AMA asks for restrictions on drug ads
A Nation of Pill Takers

Ten Years Later: Direct to Consumer Drug Advertising

Effect of direct-to-consumer drug ads unexpected

Drug ads sell a problem, not a solution

AMA launches war on drug ads

Drug Maker Calls for Limiting Risk Information in Drug Ads

AMA Calls for Temporary Ban on DTC Drug Ads

AMA Gives Up Push to Ban DTC Drug Ads

AMA mulls backing limits on TV drug ads

<u>Groups Call for Outlawing Of Prescription Drug Ads</u>

Researchers Call for Ban on Pharma Ads in Medical Journals

New pharma ad rules result in...more ads

An industry in flux

<u>'Lifestyle' drugs touted on TV send many rushing to doctors</u>

Marketing Group Wants To Loosen Drug Advertising

Drug ads take on more serious tone

A New Style of Drug Ads Puts Side Effects Up Front

Drug ads come under govnt scrutiny

Commercial Alert launches anti drug ads website

Ads for erectile drug Levitra less racy now

Big Drug Makers See Sales Drop with image

Study says public <u>misled by depression drug ads</u>

Rise of celebrity testimonials spurs FDA scrutiny

<u>Generation RX: How Prescription Drugs Are Altering American</u> Lives,

Minds and Bodies

US FDA steps up action on misleading drug ads

Drug makers set curbs on TV ads

Drug Industry Adopts New Ad Guidelines

<u>With advertising under siege, drug makers rethink their</u> marketing ...

Drug industry proposes limits on advertising

Consumer advocates skeptical of drug-ad guidelines

<u>Drug companies spend billions to market directly to consumers</u>

Celebs flock to drug ads

Senate leader seeks drug ad moratorium

AMA Passes New Policy on Direct-to-Consumer Drug Advertising

Drug Ads: pro and con

A Self-Imposed Ban on Drug Ads

A Drug Maker's Ads, Hold the Disclaimer

Ads transform drug industry, and our lives

Medication Nation

Makers of drugs slow TV spending

Drug Industry Takes Its Pulse

Some drug makers are curtailing TV ad spending

Drug makers working on US advertising guidelines

How Marketing Drives the Pharmaceutical Industry

Study: Drug ads drive consumer demand; LA Times story

FDA ORDERS LEVITRA AND ZYRTEC ADS PULLED

FDA Sends Pfizer Warning Letter Over Zyrtec Ads

<u>Consumers Are Looking Past Commercials to Study Prescription</u>
<u>Drugs</u>

FDA ORDERS ASTRAZENECA CRESTOR ADS PULLED

FDA To Get Tougher On Consumer Drug Ads

DTC Spend Soars, as Consumers Find Ads Increasingly Believable

and Likeable, According to New NOP World Health Research

US: J&J Arthritis Drug Ads Misleading

<u>PLUGGED INTO prescription drugs</u>

Study: drug ads led to unnecessary purchases

Drugmakers hit by claims of 'misleading' ads

Celebrex Ads were misleading, says FDA

An Overdose of Ads

What do you believe when drug messages conflict?

Drug risks raise doubt about ads

FDA Reprimands AstraZeneca for Crestor Ad

Madison Ave. Sharing Drug Makers' Pain

Pfizer to pull Celebrex ads

<u>Gender bias found in drug ads</u>

Crestor ads draw fire; FDA could act

With or Without Vioxx, Drug Ads Proliferate

TV ads key front in drug price war

JAMA agrees that drug-monitoring system often fails

The selling of Cialis

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The fake heaven of claritin
Conflicting Ads Drive Arthritis-Drug Users into Doctors'
Offices for Advice
<u>Drug Ads — Without Harmful Side Effects</u>
FDA says Abbott HIV drug ads misleading
Marketing, medicine (10/17)
Billions of dollars spent on drug ads (10/12)
Truth in Advertising: Rx Drug Ads Come of Age
Women over-represented in psychiatric-drug ads, study says
(7/6)
Edwards Proposes Curbs on Drug Ads (5/19)
FTC Calls for Drug Ad Research (5/12)
Drug ads prone to lead patients astray (study) 5/4
Physicians Have Mixed Opinions about consumer targeted ads
(4/26)
(4/25)
Costly Dose of Drug Ads (4/11)
My Drug Study Sounds Catchier Than Yours (3/7)
Pop That Pill
FDA Proposes Overhaul of DTC Drug Ads (2/5)
Healthy Skepticism AdWatch Illuminating techniques used in
drug ads
Trying to Police Misleading Drug Ads (NYT, 1/30)
FDA: Prescription drug print ads need to be simplified/Review
Process Could Take Months (1/28)
FDA Struggles to Police Drug Print Ads (1/28)
Why We Pay So Much For Drugs (Time, Jan. 2004)
FTC Suggests FDA Soften DTC Drug Ad Regulations (12/2)
FDA Reviews Ads for Drugs (NYT)
FDA Kicks off DTC Drug Ad Hearing (Sept.2003, Adage.com)
Those Omnipresent Prescription Drug Ads.
(things to watch for when evaluating medication advertising)
Prescriptions Pitched to the Public: Are Direct-to-Consumer
Pharmaceutical Advertisements Confusing to Patients? (August
2001)
Is TV Advertising Of Prescription Medicine
Hooking Americans On Expensive And Unneeded Drugs?
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(Mother Jones magazine, April 2001)