Audience Activity: Who Is The Audience?



Thanks to "Access Learning" magazine, (June 2004) for recommending this activity.

Every media message is designed specifically to appeal to a "target audience." Posted below are several advertisements taken from newspapers and magazines.

For each ad, students could ask:

- who produced the ad?
- who is the ad targeted to? (male vs. female; young vs. old; rich vs, poor; white vs. minority; urban vs. rural)
- what are the clues in each ad that reveal who the ad is trying to reach?
- what section of the newspaper (or magazine) might you find this ad? (news; business; feature, sports, travel, other); why?
- what techniques are used to attract attention? (bold fonts; testimonials; statistics, etc.)
- how is photography used? is it effective?

Click on an ad, which will open a separate window, which can be printed.

CNN Ad, from American Demographics magazine CNN Ad, from NY Times (5/9/05)	<pre>E! (from Television Week,4/05)</pre>
<pre>Magazines, from Oprah</pre>	<u>Nick At Nite</u> (from Adage website)
<u>Sands Resorts</u> , The State	Mentor, Ad Council
<u>Lake Murray Magazine</u> , The State	Alcohol Ads
<u>Timberlake Golf Club</u> , The State	Food Ads
Oakleaf Village, The State	<u>Celebrity Ads</u>
Freedom, magazine ad from The Ad Council	<u>Diet Ads</u> (weight loss)
<pre>Get Caught Reading, ad from People Magazine</pre>	<u>Tobacco Ads</u>
<u>Life Cereal</u> , from TV Guide magazine	<u>Nick At Nite</u> <u>Ad,</u> from NY Times
Newspapers In Education, The State newspaper, Columbia SC	



Image from website:
American Advertising
 Federation



Images from website: American Advertising Federation